

PRESS RELEASE

TANDBERG DATA ANNOUNCES STRATEGIC PARTNERSHIP AGREEMENT WITH STORIT

10th February 2009, Singapore – **Tandberg Data** today announced a strategic partnership agreement for distribution sales with StorIT, a leading Data Storage Specialist Value Added Distributor in the Middle East. With combined synergies and strong product portfolios, both companies target to strengthen their focus at addressing the growing midrange market for data storage in the Middle East.

“StorIT has a strong presence and reputation in the Middle East. This distribution agreement is symbolic of our progressive relations with StorIT which plays a major role in Tandberg Data Asia’s business growth and expansion in the Middle East. I am confident that this partnership will bring us significant demand and sales growth in the region,” said Mr. Raymond Kang, Vice President of Sales and Marketing for APAC and Japan, Tandberg Data.

“We are very pleased with this new relationship which enables us to broaden our solutions portfolio and helps us bring great value proposition to our clients. Tandberg Data brings proven, cutting edge technology, combined with strong post sales support that actually defines the successful acceptance of any brand by end-users in the region. By leveraging StorIT’s strong value added reseller channel network across the Middle East, and proven technical support capabilities, we trust in building a sustainable long-term relationship with Tandberg Data,” added Suren Vedantham, Managing Director, StorIT Distribution FZCO.

The strategic partnership sees both companies focusing on enhancing current resellers with added storage knowledge and technical capability and at the same time strived to reach new frontiers with recruitment of new resellers and launch of new products in year 2009. Tandberg Data Asia and StorIT will embark on a strong and aggressive go-to-market strategy in the ever challenging storage market and aim to achieve maximum sales revenue for this year.

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About Tandberg Data

Tandberg Data is a leading global supplier of data protection technologies. Tandberg Data offers a complete range of tape libraries, tape autoloaders and tape drives (based on the LTO™, SLR™, and VXA® tape technology platforms), storage software, data media and disk-based storage such as the RDX® QuikStor™. These solutions are marketed exclusively through a channel of qualified resellers and distributors.

These solutions are underpinned by OEM agreements with major server manufacturers including IBM, Hitachi, Fujitsu, Fujitsu-Siemens, Apple, and Dell and supported by all major operating systems and storage software applications to operate in heterogeneous network environments. All solutions are designed to meet the growing storage requirements of small and medium-sized organisations with scalability, reliability, and backward compatibility features that ensure cost effective operation and long-term investment protection.

In addition to corporate offices in Oslo, Norway, TANDBERG DATA ASA has subsidiaries in the USA, France, Germany, the United Kingdom, Japan and Singapore, as well as branch offices in Italy, and China (PRC) and Brazil. TANDBERG DATA ASA is a publicly held company based in Oslo, Norway and is traded on the Oslo Stock Exchange (ticker=TAD).

TD Asia is headquartered in Singapore, with centralised Sales, Marketing, Finance, Administration, Logistics, Technical and a state-of-the-art Service and Repair Centre to cater for consumer needs worldwide.

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For further information, please visit <http://www.tandbergdata.com/apac>

RDX QuikStor and SLR are trademarks of Tandberg Data ASA. VXA is a registered trademark of Tandberg Data ASA. RDX is a registered trademark of ProStor Systems, Inc. LTO is a trademark of HP, IBM and Quantum. All other trademarks are the property of their respective owners.

For more information

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** Tandberg Data ASA is a publicly held company based in Oslo, Norway and is traded on the Oslo Stock Exchange (ticker=TAD).

About StorIT Distribution FZCO

StorIT is the foremost and leading **Data Storage Specialist Value Added Distributor** in the Middle East and Indian Sub-continent. StorIT provides comprehensive suite of solutions & services that enable enterprises of all sizes to efficiently store, protect & manage business critical data, and harness the value of information.

Head-quartered in Dubai, U.A.E, since 2001, and with regional offices in Mumbai, Bangalore and Delhi, StorIT's extensive market-reach spans the United Arab Emirates, Saudi Arabia, Oman, Qatar, Bahrain, Kuwait, Jordan, Lebanon, Cyprus, Egypt, Morocco, Kenya, Mauritius, India, and Pakistan

StorIT is extremely client-centric and technology-neutral in providing full spectrum Data Storage Infrastructure solutions to customers in the SMB, SME & Large Enterprise domain, through a wide reseller channel network, consisting of *Value Added Resellers and Systems Integrators*.

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